



## Directors Report to Trustees no 5, July - Sept 2022

### Outline of activities

1. Continued to send out a monthly **eNews**. Approximately 16 people attended the only Zoom gathering, with an excellent presentation from Rob and Jane Garratt of 5000 Plus.
2. The **small support and accountability group** met twice with one new joiner and typically 4-6 participants.
3. None of the 21 **grant applications** have (yet) produced a positive response. I told NPG that we might be asked for a refund, which prompted Director Al Khan to write a proposal for us. However, his first two attempts described projects completely unrelated to the needs we expressed. He is still working on it.
4. After a slow start I'm delighted that twenty people booked for the **retreat**, the same number as 2021 and as estimated to Launde Abbey. Rob and Jane Garratt are to lead the Bible reflections.
5. In view of the lack of response from grant applications to buy eight computers plus solar power panels, batteries and an inverter for TANU in **Uganda** we agreed a £3k grant to pay for four sets of equipment. As hoped, this has attracted new students and has the potential for further income streams which will enable TANU to be viable. Nick Davis visited TANU and Nyero in September and I'm exploring TANU becoming a Dorcas Dress hub (see below).
6. Harrison Kamanga's Ginger growing project in **Malawi** has struggled with drought. He expects to get his money back on seeds but not generate a return.
7. I have met with a Christian **North Korea** escapee now working with Fiona Bruce MP; this might lead to entrepreneurial / leadership training with a small group of refugees from North Korea.
8. I have joined the advisory group of a project setting up a centre and refuge for Muslim background believers in **Georgia** with income generating elements.
9. I believe the partnership with **5000+** will be very positive. It was also good to connect with the [Dorcas Dress project](#), which provides an award-winning design and training for groups in Africa to make a dress that sells in the UK.

### Membership report

There has been little change in membership.

- Paid individual membership: 28 including 4 concessionary
- Paid organisation membership: 6 including 3 concessionary
- The full monthly mailing goes to 200 members and subscribers, up 8 in the quarter. There is a 59-72% open rate for the main mailings, slightly higher than Q2.

### Reflections on progress

- Paid membership is little changed and remains low but maintaining numbers at the retreat and the high level of engagement by some is encouraging.
- Disappointing lack of success so far in obtaining grants.
- We have made a real difference the TANU project.
- I'm encouraged by developments in the work itself and potential for the connection with 5000+ and Dorcas.

### Financial report

See below. As at 30 Sept, there was £2,360 in the NatWest account. Gift Aid has not yet been calculated, accrued or claimed for Q2/3 but likely to be around £1,200. This will be a priority in Q4.

### Statement of Financial Activities 2022 £

	2021	Q1	Q2	Q3	Q4
<b>Incoming resources</b>					
Membership donations	4,996	1,412	1,556	1,483	
Other donations - unrestricted	3,100	0	0	0	
Other donations - restricted	3,750	4,000	0	461	
Gift Aid	1,019	1,161	0	0 <sup>1</sup>	
Event Income	2,275	0	280	950 <sup>2</sup>	
<b>Total incoming resources</b>	<b>15,140</b>	<b>6,573</b>	<b>1,836</b>	<b>2,894</b>	
<b>Resources expended</b>					
<i>Costs of raising funds</i>					
Donation payment fees	233	47	64	49	
Marketing and fundraising	394	4,500	125	33	
<i>Direct costs</i>					
Grants - unrestricted	5,447	180	492	3,000 <sup>3</sup>	
Grants - restricted	3,646	0	54	461	
Web hosting	921	222	200	222	
Event costs	2,419	0	718	0	
Materials and Expenses	0	18	150	0	
<i>Support and governance costs</i>					
Computing & communications	161	7	0	200 <sup>4</sup>	
<b>Total resources expended</b>	<b>13,221</b>	<b>4,974</b>	<b>1,803</b>	<b>3,965</b>	
<b>Surplus (Deficit)</b>	<b>1,919</b>	<b>1,599</b>	<b>33</b>	<b>(1,071)</b>	

### Balance Sheet at 30 Sept 2022

	Unrestricted funds £	Restricted funds £	Total Funds £
<b>Fixed assets</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Current Assets</b>			
Bank account	2,360	512 <sup>5</sup>	1,848
Accruals	0	0	0
<b>Net current assets</b>	<b>2,360</b>	<b>512</b>	<b>1,848</b>
<b>Total assets</b>	<b>2,360</b>	<b>512</b>	<b>1,848</b>

<sup>1</sup> Gift Aid not yet claimed for Q2/3.

<sup>2</sup> 17 deposits and 5 balance payments for Retreat received by 30 Sept

<sup>3</sup> Grants to TANU for computers, solar panels, batteries and inverter

<sup>4</sup> Software (MS Office Charity rate and Restoro clean-up). Note renamed category.

<sup>5</sup> Event fees less deposit paid to Launde Abbey

## Looking ahead

1. **Uganda visit:** 12-15 October (see separate itinerary)
2. **Retreat:** 17-18 November (see above)
3. **Day conference:** Continuing to consider running something in London in 2023. Aim: networking and seeking new members. Content: Practical talks, case studies, active networking.

Jerry Marshall, 4 October 2022